

2023 CISO Buying Trends

CISOs Plan to Invest More in Cybersecurity

42% of CISOs

Report that their cybersecurity budget has increased and that their spending will follow, despite recent economic trends

10% of CISOs

Manage all cybersecurity needs in-house

Likelihood to Outsource

CISOs with less than \$1 million for outsourcing were more likely NOT to outsource compared to their peers with larger budgets.

Top Services to Outsource

Products/Services that focus on 24x7 threat monitoring and response, overall security program improvements and technology optimization



Source: Second Annual CISO Research Report on Challenges and Buying Trends: A Focus on Optimization, Nuspire, 2023